

Marin County Statistics From 1965-2008

Presented By Janet Williamson

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415.309.6223



YEAR	TOTAL COUNTY		BELVEDERE		CORTE MADERA		FAIRFAX	
	Units Sold	Average Sales Price	Units Sold	Average Sales Price	Units Sold	Average Sales Price	Units Sold	Average Sales Price
2008	2081	\$1,075,509	23	\$4,132,193	90	\$1,133,813	65	\$733,626
2007	2507	\$1,223,678	31	\$3,880,903	116	\$1,214,431	75	\$841,837
2006	2844	\$1,091,526	31	\$3,822,900	107	\$996,939	86	\$788,716
2005	3407	\$1,078,819	38	\$2,806,076	135	\$1,020,082	96	\$815,305
2004	3764	\$929,103	33	\$2,702,455	137	\$846,060	129	\$696,970
2003	3600	\$817,961	37	\$2,039,471	129	\$703,595	121	\$607,864
2002	3421	\$782,829	33	\$2,271,727	148	\$700,723	116	\$584,731
2001	2676	\$757,523	30	\$2,548,183	116	\$653,302	87	\$523,662
2000	3305	\$722,780	27	\$2,668,704	146	\$598,905	98	\$457,863
1999	3622	\$590,821	49	\$2,008,519	136	\$517,090	128	\$389,610
1998	3433	\$495,093	39	\$1,409,154	131	\$399,950	113	\$343,179
1997	3453	\$443,135	48	\$1,248,804	154	\$382,677	124	\$325,912
1996	2807	\$417,324	42	\$1,005,001	156	\$371,448	120	\$319,946
1995	2277	\$397,069	25	\$870,030	111	\$355,580	74	\$285,272
1994	2772	\$382,817	29	\$1,059,067	112	\$339,523	107	\$273,878
1993	2690	\$378,097	26	\$1,080,067	132	\$317,216	91	\$312,663
1992	2663	\$369,669	18	\$985,722	101	\$312,544	88	\$271,534
1991	2562	\$374,980	26	\$885,442	103	\$316,756	88	\$289,015
1990	2488	\$379,581	17	\$1,130,265	103	\$345,087	91	\$265,468
1989	3191	\$339,168	34	\$936,735	96	\$307,485	125	\$260,088
1988	3629	\$282,431	26	\$747,481	141	\$285,790	146	\$222,353
1987	3356	\$240,875	33	\$665,053	91	\$219,925	136	\$160,930
1986	3500	\$216,741	43	\$582,558	105	\$200,275	143	\$148,661
1985	2874	\$200,557	38	\$613,618	100	\$169,134	124	\$141,560
1984	2629	\$189,256	31	\$477,985	102	\$166,196	119	\$137,888
1983	2275	\$186,793	33	\$652,636	83	\$163,832	107	\$136,039
1982	1154	\$182,553	6	\$625,833	63	\$160,426	53	\$137,727
1981	1671	\$177,666	16	\$531,375	47	\$162,441	60	\$142,482
1980	2120	\$168,508	18	\$316,561	85	\$156,942	105	\$130,483
1979	3648	\$137,925	19	\$366,130	131	\$126,820	185	\$114,915
1978	3921	\$108,730	27	\$270,595	141	\$96,425	206	\$84,025
1977	3666	\$92,615	35	\$212,015	105	\$85,855	193	\$75,485
1976	4063	\$74,635	51	\$171,375	165	\$66,495	219	\$58,500
1975	3127	\$64,215	42	\$133,735	121	\$55,055	165	\$48,955
1974	2735	\$58,215	39	\$123,715	107	\$50,630	160	\$43,300
1973	2698	\$51,545	26	\$106,140	118	\$45,120	151	\$39,560
1972	2611	\$45,985	35	\$95,805	112	\$41,975	142	\$34,015
1971	2395	\$41,180	29	\$90,310	101	\$38,135	150	\$30,760
1970	1829	\$37,845	23	\$80,350	88	\$36,635	98	\$28,355
1969	1978	\$35,405	20	\$73,630	94	\$32,320	125	\$25,435
1968	2079	\$33,575	29	\$69,640	103	\$30,445	114	\$24,160
1967	1707	\$31,915	24	\$61,060	99	\$29,030	77	\$23,420
1966	1410	\$31,910	22	\$55,145	83	\$28,795	81	\$24,225
1965	1807	\$30,710	27	\$58,035	106	\$28,040	93	\$25,095

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YEAR	Total County		Belvedere		Corte Madera		Fairfax	
	Average Days on Market	Median Sales Price	Average Days on Market	Median Sales Price	Average Days on Market	Median Sales Price	Average Days on Market	Median Sales Price
2008	85	\$790,000	107	\$2,800,000	48	\$975,000	78	\$694,000
2007	73	\$900,000	116	\$2,850,000	51	\$950,000	68	\$760,000
2006	67	\$864,500	130	\$2,800,000	49	\$919,000	59	\$741,500
2005	47	\$850,000	91	\$2,625,000	38	\$950,000	48	\$750,000
2004	49	\$750,000	75	\$2,200,000	33	\$805,000	41	\$665,000
2003	61	\$625,000	99	\$1,750,000	47	\$710,000	53	\$589,000
2002	77	\$625,000	117	\$1,995,000	68	\$670,000	78	\$539,000
2001	75	\$585,000	111	\$2,037,500	68	\$582,000	72	\$493,000
2000	31	\$530,000	50	\$2,050,000	23	\$565,000	26	\$429,000
1999	36	\$450,000	61	\$1,585,000	28	\$477,000	29	\$375,000
1998	41	\$390,000	39	\$1,353,000	37	\$390,000	42	\$330,000
1997	91	\$369,000	112	\$1,107,500	75	\$356,500	99	\$301,250
1996	106	\$349,000	139	\$855,000	90	\$354,000	96	\$292,000
1995	105	\$335,000	111	\$890,000	99	\$339,000	91	\$285,000
1994	101	\$330,000	119	\$950,000	103	\$320,000	97	\$273,000

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This data represents residential property.

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YEAR	GREENBRAE		KENTFIELD		LARKSPUR		MILL VALLEY	
	Units Sold	Average Sales Price	Units Sold	Average Sales Price	Units Sold	Average Sales Price	Units Sold	Average Sales Price
2008	60	\$966,623	45	\$2,169,822	62	\$1,326,939	256	\$1,397,116
2007	95	\$1,052,236	77	\$2,427,872	68	\$1,301,432	393	\$1,400,526
2006	72	\$960,365	55	\$1,616,245	73	\$1,289,408	419	\$1,317,504
2005	91	\$1,033,618	68	\$2,183,963	86	\$1,310,744	465	\$1,245,978
2004	95	\$855,929	82	\$1,761,924	107	\$1,050,529	586	\$1,096,015
2003	113	\$755,866	70	\$1,682,519	87	\$990,931	517	\$992,521
2002	106	\$716,699	81	\$1,706,990	91	\$837,587	473	\$947,856
2001	82	\$537,714	58	\$1,571,387	77	\$777,570	395	\$933,087
2000	88	\$592,237	75	\$1,575,337	83	\$814,478	460	\$918,469
1999	119	\$482,749	92	\$1,325,472	99	\$586,927	547	\$735,875
1998	105	\$448,741	79	\$971,489	98	\$512,183	461	\$588,613
1997	118	\$398,074	80	\$855,384	79	\$500,874	522	\$524,941
1996	92	\$367,580	72	\$699,901	70	\$451,384	418	\$492,113
1995	69	\$375,087	61	\$749,787	62	\$423,160	336	\$456,926
1994	68	\$400,758	63	\$733,613	74	\$416,602	368	\$471,856
1993	87	\$361,183	56	\$688,262	67	\$423,913	394	\$419,174
1992	67	\$390,217	39	\$691,131	87	\$376,695	380	\$438,407
1991	83	\$331,779	62	\$690,073	70	\$365,333	330	\$448,684
1990	73	\$345,160	44	\$703,470	91	\$356,746	379	\$444,767
1989	104	\$346,614	61	\$627,967	84	\$308,959	430	\$415,662
1988	112	\$305,021	62	\$505,258	86	\$250,685	517	\$335,688
1987	86	\$230,308	74	\$408,581	96	\$241,193	459	\$283,479
1986	96	\$209,530	83	\$348,404	97	\$214,927	525	\$256,756
1985	73	\$202,445	85	\$342,327	79	\$201,057	429	\$213,344
1984	61	\$191,370	56	\$312,220	71	\$197,379	430	\$217,142
1983	55	\$181,826	50	\$327,716	72	\$184,258	341	\$199,935
1982	29	\$190,487	36	\$265,111	25	\$182,580	158	\$201,632
1981	44	\$211,130	27	\$348,250	52	\$209,995	207	\$212,357
1980	55	\$165,104	51	\$287,411	61	\$203,926	309	\$193,627
1979	111	\$151,290	58	\$217,765	80	\$165,965	473	\$159,335
1978	112	\$110,335	72	\$171,520	84	\$132,045	486	\$127,935
1977	109	\$102,680	83	\$149,310	84	\$114,530	445	\$105,045
1976	95	\$83,610	62	\$125,575	88	\$84,250	513	\$82,855
1975	71	\$75,435	68	\$110,665	70	\$72,670	449	\$65,770
1974	58	\$66,600	55	\$96,640	69	\$62,540	348	\$59,860
1973	85	\$55,210	56	\$76,155	44	\$60,590	351	\$52,920
1972	72	\$51,825	49	\$73,010	48	\$49,620	355	\$46,105
1971	45	\$53,610	51	\$60,370	53	\$45,325	379	\$40,565
1970	49	\$50,995	36	\$56,280	56	\$36,730	246	\$36,910
1969	38	\$46,105	48	\$56,890	49	\$35,425	307	\$36,550
1968	55	\$45,355	48	\$52,850	66	\$31,695	342	\$33,150
1967	48	\$42,920	34	\$47,130	42	\$31,415	328	\$30,995
1966	35	\$41,527	26	\$48,260	32	\$30,605	259	\$30,185
1965	56	\$40,275	39	\$46,960	42	\$30,055	315	\$29,935

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YEAR	GREENBRAE		KENTFIELD		LARKSPUR		MILL VALLEY	
	Average Days on Market	Median Sales Price	Average Days on Market	Median Sales Price	Average Days on Market	Median Sales Price	Average Days on Market	Median Sales Price
2008	68	\$882,000	75	\$1,805,000	67	\$1,249,000	74	\$1,200,000
2007	42	\$1,060,000	77	\$1,825,000	55	\$1,250,000	58	\$1,205,000
2006	58	\$925,000	57	\$1,570,000	47	\$1,255,000	57	\$1,100,000
2005	38	\$1,020,000	73	\$1,782,500	33	\$1,237,500	44	\$1,050,000
2004	36	\$860,000	70	\$1,612,500	50	\$996,000	53	\$925,000
2003	51	\$795,000	70	\$1,405,000	63	\$897,000	57	\$842,740
2002	71	\$719,000	92	\$1,400,000	69	\$817,000	77	\$799,000
2001	69	\$647,000	97	\$1,162,500	72	\$733,000	71	\$785,000
2000	21	\$557,250	35	\$1,225,000	35	\$745,000	30	\$770,000
1999	27	\$448,000	43	\$1,185,000	24	\$575,000	43	\$620,000
1998	43	\$460,000	42	\$790,000	39	\$497,000	34	\$512,000
1997	84	\$401,000	93	\$702,500	87	\$467,000	80	\$465,000
1996	96	\$400,000	90	\$627,500	83	\$441,500	97	\$425,000
1995	102	\$384,500	112	\$725,000	91	\$432,500	95	\$392,000
1994	89	\$388,000	99	\$675,000	89	\$397,500	90	\$408,500

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YEAR	NOVATO		ROSS		SAN ANSELMO		SAN RAFAEL	
	Units Sold	Average Sales Price	Units Sold	Average Sales Price	Units Sold	Average Sales Price	Units Sold	Average Sales Price
2008	563	\$598,367	28	\$3,181,466	115	\$1,240,140	488	\$790,044
2007	496	\$757,815	29	\$3,282,336	179	\$1,056,271	562	\$902,599
2006	750	\$781,676	34	\$2,710,838	166	\$1,070,496	669	\$884,136
2005	925	\$772,222	37	\$2,786,116	213	\$1,043,718	764	\$880,761
2004	968	\$667,554	28	\$2,159,374	230	\$912,110	854	\$755,721
2003	923	\$567,442	36	\$1,771,137	230	\$793,275	857	\$615,000
2002	884	\$549,887	36	\$2,202,495	204	\$760,798	812	\$649,092
2001	628	\$510,765	30	\$2,209,950	171	\$717,703	660	\$607,638
2000	799	\$441,914	27	\$1,585,023	192	\$649,804	813	\$540,514
1999	876	\$363,664	42	\$1,369,952	230	\$569,237	818	\$456,957
1998	806	\$345,679	45	\$1,300,242	247	\$468,599	823	\$409,178
1997	738	\$303,576	33	\$1,003,212	219	\$416,676	854	\$368,903
1996	591	\$292,330	27	\$1,057,352	187	\$379,071	642	\$344,708
1995	521	\$283,799	25	\$891,670	142	\$368,489	529	\$335,215
1994	612	\$267,690	25	\$902,328	183	\$377,409	746	\$342,848
1993	629	\$293,604	23	\$793,391	193	\$356,036	641	\$332,920
1992	672	\$277,486	21	\$702,976	198	\$354,608	667	\$330,224
1991	717	\$288,676	26	\$751,262	167	\$382,769	604	\$343,781
1990	635	\$289,534	18	\$905,806	154	\$380,041	577	\$352,990
1989	855	\$255,930	23	\$704,226	193	\$356,272	785	\$308,264
1988	953	\$213,908	37	\$575,836	213	\$299,685	871	\$261,592
1987	893	\$188,771	35	\$452,700	232	\$232,160	785	\$225,358
1986	878	\$168,616	35	\$460,814	253	\$201,593	799	\$190,388
1985	707	\$158,674	29	\$354,537	206	\$201,159	645	\$174,353
1984	635	\$153,084	28	\$369,634	178	\$175,525	611	\$164,578
1983	549	\$150,009	25	\$416,700	173	\$178,807	518	\$159,488
1982	277	\$150,828	15	\$371,933	108	\$174,622	269	\$160,987
1981	440	\$151,492	15	\$325,069	132	\$179,108	476	\$157,849
1980	569	\$141,566	26	\$295,577	132	\$165,854	497	\$144,349
1979	991	\$117,365	37	\$244,185	255	\$183,390	945	\$118,675
1978	1019	\$90,200	35	\$195,030	279	\$106,160	1091	\$97,220
1977	921	\$75,950	34	\$171,060	297	\$87,280	977	\$84,415
1976	1080	\$61,620	47	\$117,160	314	\$71,870	966	\$68,750
1975	714	\$53,750	29	\$101,840	270	\$60,535	816	\$61,285
1974	622	\$49,255	25	\$89,165	265	\$53,050	733	\$56,700
1973	587	\$44,875	18	\$85,555	234	\$44,925	777	\$50,816
1972	522	\$39,110	26	\$73,710	231	\$40,929	775	\$44,705
1971	462	\$36,210	33	\$68,195	219	\$33,275	648	\$40,320
1970	357	\$31,310	17	\$57,425	166	\$32,505	540	\$38,000
1969	365	\$29,940	8	\$73,905	197	\$31,495	570	\$35,445
1968	347	\$29,045	24	\$45,385	188	\$30,245	580	\$33,705
1967	239	\$27,065	16	\$55,010	153	\$27,365	503	\$32,150
1966	167	\$25,740	16	\$55,300	133	\$28,170	434	\$32,135
1965	238	\$25,495	6	\$45,460	196	\$27,325	531	\$30,895

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YEAR	NOVATO		ROSS		SAN ANSELMO		SAN RAFAEL	
	Average Days on Market	Median Sales Price	Average Days on Market	Median Sales Price	Average Days on Market	Median Sales Price	Average Days on Market	Median Sales Price
2008	100	\$530,000	76	\$2,550,000	66	\$970,000	86	\$685,000
2007	83	\$700,000	100	\$2,600,000	57	\$921,500	68	\$790,000
2006	71	\$720,00	72	\$2,109,500	54	\$889,500	62	\$789,000
2005	43	\$712,00	70	\$2,260,000	44	\$895,000	41	\$800,000
2004	41	\$628,00	60	\$1,922,500	43	\$799,500	42	\$689,570
2003	56	\$538,00	88	\$1,428,000	59	\$725,000	59	\$615,000
2002	70	\$490,000	104	\$1,790,000	71	\$650,000	71	\$585,000
2001	67	\$451,000	82	\$1,737,500	69	\$620,000	75	\$548,500
2000	29	\$396,000	34	\$1,375,000	30	\$589,000	27	\$500,000
1999	34	\$328,000	45	\$1,025,000	40	\$507,500	32	\$400,000
1998	39	\$299,000	42	\$1,029,000	39	\$414,950	34	\$359,000
1997	96	\$276,900	90	\$839,300	79	\$380,000	87	\$329,250
1996	120	\$268,000	111	\$865,000	89	\$355,000	102	\$315,000
1995	108	\$262,500	119	\$704,757	92	\$348,750	101	\$315,000
1994	98	\$258,000	101	\$715,000	88	\$352,000	102	\$312,000

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YEAR	SAUSALITO		TIBURON		MISC. Marin Cnty	
	Units Sold	Average Sales Price	Units Sold	Average Sales Price	Units Sold	Average Sales Price
2008	74	\$1,296,701	116	\$2,021,714	96	\$1,179,167
2007	113	\$1,309,383	168	\$2,207,819	105	\$1,224,960
2006	116	\$1,249,454	142	\$1,976,550	123	\$1,253,850
2005	168	\$1,035,793	171	\$1,990,514	148	\$1,223,367
2004	185	\$959,299	188	\$1,669,561	142	\$1,118,510
2003	154	\$894,696	176	\$1,500,565	133	\$856,867
2002	145	\$785,032	167	\$1,440,495	230	\$721,022
2001	82	\$789,802	119	\$1,564,849	76	\$779,698
2000	166	\$914,969	188	\$1,600,227	144	\$776,115
1999	177	\$617,890	182	\$1,201,239	127	\$570,914
1998	179	\$559,679	169	\$904,346	N/A	N/A
1997	192	\$453,109	178	\$801,875	114	\$427,151
1996	155	\$393,746	162	\$782,958	73	\$411,236
1995	113	\$456,060	139	\$685,910	66	\$337,978
1994	134	\$477,478	152	\$678,181	90	\$395,215
1993	119	\$426,973	130	\$604,903	102	\$398,665
1992	110	\$428,468	126	\$674,509	89	\$392,495
1991	100	\$418,924	95	\$684,064	91	\$334,825
1990	121	\$373,705	114	\$693,433	71	\$305,250
1989	182	\$351,887	120	\$586,385	89	\$288,442
1988	187	\$290,756	139	\$465,579	139	\$260,627
1987	183	\$230,151	125	\$451,038	128	\$209,983
1986	178	\$242,574	133	\$390,660	132	\$182,916
1985	152	\$239,805	118	\$333,553	89	\$170,362
1984	119	\$231,880	114	\$295,749	74	\$164,419
1983	98	\$207,245	91	\$325,178	80	\$171,456
1982	39	\$243,842	47	\$304,904	29	\$260,370
1981	63	\$211,384	56	\$334,900	36	\$156,777
1980	80	\$214,614	71	\$283,354	61	\$152,680
1979	118	\$176,835	140	\$238,865	105	\$125,365
1978	112	\$129,980	159	\$199,845	98	\$95,870
1977	106	\$112,570	156	\$140,650	121	\$87,055
1976	115	\$93,020	222	\$113,655	126	\$64,350
1975	67	\$85,470	163	\$93,775	82	\$53,290
1974	57	\$75,845	137	\$86,865	60	\$50,325
1973	66	\$66,610	128	\$77,175	57	\$46,715
1972	65	\$63,435	125	\$69,855	54	\$34,075
1971	63	\$52,230	110	\$62,475	52	\$33,040
1970	36	\$61,365	76	\$55,240	41	\$30,235
1969	48	\$49,220	63	\$55,070	46	\$24,725
1968	41	\$45,950	88	\$45,245	54	\$21,445
1967	29	\$47,450	79	\$42,225	36	\$21,325
1966	31	\$45,445	57	\$45,345	34	\$26,125
1965	35	\$42,765	87	\$40,170	36	\$20,770

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YEAR	SAUSALITO		TIBURON		MISC. Marin Cnty	
	Average Days on Market	Median Sales Price	Average Days on Market	Median Sales Price	Average Days on Market	Median Sales Price
2008	83	\$1,127,500	83	\$1,651,250	107	\$817,500
2007	87	\$985,000	89	\$1,640,000	134	\$887,500
2006	76	\$925,500	95	\$1,700,000	100	\$975,00
2005	57	\$887,500	73	\$1,750,000	74	\$912,500
2004	53	\$720,00	79	\$1,440,000	97	\$845,000
2003	69	\$649,000	80	\$1,250,000	133	\$677,000
2002	90	\$639,000	118	\$1,270,000	89	\$631,500
2001	84	\$616,500	80	\$1,350,000	133	\$587,000
2000	34	\$680,000	40	\$1,275,000	56	\$625,000
1999	34	\$500,000	44	\$945,000	56	\$450,000
1998	44	\$449,000	62	\$780,000	N/A	N/A
1997	83	\$447,000	113	\$697,000	153	\$350,000
1996	110	\$377,500	133	\$677,500	131	\$315,000
1995	115	\$428,750	134	\$582,500	147	\$316,250
1994	114	\$377,500	125	\$597,500	151	\$311,170